

**Our mission:**

To contribute to agricultural development by capacity building of agribusiness actors in Central Asia through providing consulting, training and information services.

**WORLD NEWS**

**We are 4 years old!**



On June 26, 2009 the Public Association "AgroLead" passed official registration. It is considered to be this birthday of organization date.

The organization was founded by people who follow ideas, who continued work on reaching and realizing organization mission, which is: To contribute to agricultural development by capacity building of agribusiness actors in Central Asia through providing consulting, training and information services.

During 4 years we have passed a lot of things: from working in Internet clubs to own office, from the new organization to the recognized and leading agricultural consulting organization, the organizations with the excellent team developing and introducing innovations in agriculture, experts of which continue to work for improving economic situation of farmers in Kyrgyzstan through cultivation and growing healthy agricultural production with ecology preservation, the organization with good experience of implementation of projects on development and own development of methodological tools which promote agriculture development, the organization with a wide partner network in Kyrgyzstan, Tajikistan, the Netherlands, Nepal, the organization with the good relations with the majority of the Donor organizations, such as: Helvetas, ICCO, GIZ, UNDP, FAO, Soros - Kyrgyzstan Foundation and many others.

We thank all our partners and donors, for support of our ideas and active contribution in development of agricultural sector in Kyrgyzstan!

We thank our partner organizations which together with us contribute to ecological agriculture promotion at local and international levels.

We thank our customers who look to us!

We thank our clients who address to us!

We thank our beneficiaries, who together with us achieve good sustainable results in improving the economic well-being and environmental conservation!

We are always glad to be helpful and always ready for a new joint achievements and discoveries!

With love and gratitude,  
Team of PA "AgroLead "

**OUR NEWS**

**PA "AgroLead" supported international scientific symposium "Microorganisms and the Biosphere"**

From 6-8 June in Bishkek in the Kyrgyz- Turkish University "Manas", took place the international scientific symposium with scientists and specialists, as well as invited guests from the private sector from different countries such as USA, Turkey, Russia, Kyrgyzstan, Belarus and etc.

The purpose of conference was interchange by scientific information of scientists and experts in the field of microbiology, biotechnologies, ecology, agriculture and molecular ecology, promoting dialogue and adjustment of cooperation between scientists from the different countries of the world, acquaintance with research activity of colleagues and discussion of their results.

"The conference provided opportunities to discuss further progress in the study of microbial population of the water, soil, plants, insects, animals and humans, the microbial ecology of natural ecosystems and agricultural land. Discussion of problems on natural enemies use - microbes, insects and plants for pest control, diseases, and also use of microorganisms in environment bioremediation from pollutants became one more important subject. The major questions connected with biological safety of a food and foodstuff will be discussed", said Rector of KTMU, Professor Sebahhatin BALCI

PA "AgroLead" also supported this event by providing sponsorship and present own ideas and developed tools and innovations on the topic of the symposium at the exhibition.

**PA "AgroLead"'s staff attended a training course for the local consultants on the export promotion of the Kyrgyzstan's producers**

On June 11 - 14, 2013 a training on "Consulting tools and techniques in the export potential development of the Kyrgyzstan's producers" was conducted at the Holiday hotel by Robert Fontain, a trainer from the British company "Elevation Learning" ([www.elevationlearning.co.uk](http://www.elevationlearning.co.uk)).

A primary objective of the training was to upgrade the knowledge and skills of the consultants in designing and implementing consulting projects on the export potential development of the client-companies.

Gulnaz Kaseeva, Kaiyrkul Kazylaeva and Elena Chigibaeva participated at this training from the PA "AgroLead".

In the result of the training participants were requested to find a company - client in order to provide them consultation service with one of tools for the export strategy development.

It is assumed that now the participants would be able to act as the qualified consultants and promote exports to the existing and potential exporters in the Kyrgyz Republic.

"The training allowed us to look at our value chain building work from the other side, as well as to learn new approaches and tools to be used in our work", noted the participants from the PA AgroLead.

The training was organized by the Institute of Management Consultants in collaboration with the GIZ project on promotion of sustainable economic development and the EBRD.

### **The AgroLead's employees took part in a roundtable discussion on bio preparations use experience in Kyrgyzstan**

On June 19 in the GIZ office was held a meeting to discuss the experience of biological preparations use in the Kyrgyzstan's agriculture. The following people made presentations: Dr. Doolotkeldieva T., from the Kyrgyz-Turkish Manas University; Abrarova G. – KyrgyzAgroBioCentre; Chakaeva A. Sh. – Academy of Science, E. Chigibaeva – PA AgroLead; Sultankulov S. - Federation of the Organic Movement «Bio - KG»; Kannazarov N. - "Biofarmer" Cooperative.

Elena Chigibaeva has reported about the experience of the PA AgroLead related to promotion of the biological preparations in Kyrgyzstan within the framework of the project "Save the Earth!", implemented with the ICCO support. Within the framework of this project, a study was conducted to investigate the status quo with regard to chemicals and mineral fertilizer and their effects on the soil ([the report in Russian can be downloaded here](#)); two video courses were developed: on soil science and biological methods in agriculture; the training activities have been conducted for the staff members of the partner organizations and the farmers with participation of the Indian biofactory; the trials have been implemented and 14 preparations have been registered in the list of the allowed preparations in Kyrgyzstan. In 2012, the PA AgroLead implemented "The information caravan – Save the Earth!" by organizing meetings for farmers and representatives of the Government agencies in each oblast of the country to explain the soil issues and biological methods in Kyrgyzstan. With support of the Local Market Development project of Helvetas/ICCO, the PA AgroLead has developed and published a pocket reference book on biological preparations, botanical pesticides and entomophages. Besides, in 2012 with support of the Soros - Kyrgyzstan Foundation and the Local Market Development project mobile applications had been developed on biological control methods.

On the whole, the PA AgroLead makes a big contribution to promotion and popularization of the biological techniques in agriculture of the Kyrgyz Republic. All the AgroLead supported farmers started actively using the biological preparations, produced by the local biological factory KyrgyzAgroBioCentre. One of the examples is that in 2013, the Talas farmers with support of the PA AgroLead concluded a contract with the local biological factory KyrgyzAgroBioCentre for the delivery of the biological preparations.

The meeting minutes reflected the following conclusions and recommendations:

- 1) The use of biological preparations and pesticides are extremely actual, and need to be discussed further and take decisions.
- 2) To form a working group on promotion of the biological preparations: to raise awareness among the public, farmers, agricultural producers about the biological preparations; to lobby own production; to import the most effective and quality preparations. (It is assumed to form a volunteers working group, which would further advance this issue).
- 3) To develop a document (appeal, petition or other) and apply it to the Ministry of Agriculture and other state structures with the demand/proposal to facilitate promotion of the biological preparations use in the country through the Federation Forum "Bio-KG" or other channels.

### **Continuation the Database Project implementation**

In 2013 the PA AgroLead carries on the project related to improvement of the farmers' database system, started in 2012 for the Local Market Development project of Helvetas/ICCO in Kyrgyzstan and Tajikistan.

The primary objective of the project is to develop an IT product to be used for processing, analysing and monitoring of the farmers activities in Kyrgyzstan and Tajikistan. The project has three main milestones:

- 1) Organization of the automated scanning and data entry process into the Database.
- 1) Development of the software to store, analyse and extract the data according to the group reports. Incorporation of the old database into the new system.
- 2) Separation and introduction of the database product in KR and RT depending on the users' level.

In 2012 it was found out that it was necessary to purchase the ABBYY product - Flexi Capture 10, which allowed elaborating the questionnaires forms and identify the data that had not been foreseen in the project initially. Having negotiated with the LMD it was decided to continue the project activities in 2013 and purchase the missing elements for implementation of the project.

Thus, at this stage the following activities have been conducted:

- 1) The questionnaires were elaborated to be used for farmers and leaders of the farmer groups in Kyrgyzstan and Tajikistan.
- 2) The training activities were implemented for the partner organizations on how to work with the new Database system and fill in the questionnaires.
- 3) It was implemented the first stage of the data collection from farmers in the Kyrgyz Republic and Tajikistan by using the new forms.
- 4) The types of reports were elaborated in the form of TOR and algorithms to program based on the farmers' profiles and dynamics reports.
- 5) The database architecture was created.

By late 2013 this product is planned to be used fully. It will have two levels of use: for partner organizations and the Administrator/Project. The users will have access to the farmers' data in the form of Farmers profile with the basic indicators of a household for a particular year, as well as the major indicators of the households in the dynamics according to the years. The system will be available both in Russian and English languages.

### **In July the AgroLead PA and PUM signed a Memorandum of Understanding for 2013-2014**

In 2012, the PA AgroLead and the Dutch organization PUM signed a Memorandum of Understanding, thanks to which the PA AgroLead became a key customer of the PUM. In July of this year the Memorandum was extended until December 2014. Within this Memorandum the PA AgroLead continues to be a key customer of the PUM and it is intended to turn all the efforts to improving the financial sustainability of the PA AgroLead until 2015 by working with the PUM consultants.

For 2013 - 2014 two main development vectors were identified:

- 1) Development of the PA AgroLead as IPM Centre
- 2) Development of the AgroLead Cooperative.

On behalf of the organization, the AgroLead thanks PUM in the person of Arthur Matthijs van Praag and Luit Kelfkens and the consultants Toon van Eijk and Aad Van Flaton for the active contribution to the development of the PA AgroLead since 2011.

## A corporate holiday – joint discovering new places in Kyrgyzstan!

July. The hottest month of the year, both because of the middle of a summer and the full swing of the agricultural work.

Despite an intensive work with the farmers, in July the PA AgroLead team had a corporate holiday.

This year, the AgroLead team spent its holiday in the southern shore of the Issyk -Kul Lake called "Boz Salkyn", known by the similarly named film, which was shot in that area. As always, a corporate holiday is not only informal communication of the team members, but also a family vacation, as the AgroLead invited the family members of the employees aiming at further strengthening of the communication and relationships with those who support them at home.



Fresh air. Green mountains. The majestic mountain lake - Issyk -Kul. A warm and space atmosphere of the yurt. It's just the little things that we have taken in our hearts by having filled in with the new energy to be used for new achievements.

5

**PA "AgroLead" office:**  
Kyrgyz Republic, Bishkek,  
96A Gorky str.  
**T/F:** +996 312 660818  
**e-mail:** [agrolead@agrolead.org](mailto:agrolead@agrolead.org)

## INTERESTING FACTS

### A gnarly forest

A gnarly forest is located near the city of Gryfino, Poland, also known as "A drunken forest." 400 pine trees are growing there by bending toward the north. These unusual trees were planted in 1930.



Till nowadays no clear-cut opinion of such phenomenon. There are many various explanations for it: some believe that there were strong winds, which bent the trees. According to the other version a breeder decided to plant and grow a forest where one cannot get lost, but unfortunately he could not put this idea into life as the Second World War prevented it.



This amazing forest provides the visitors with a pleasant and unique atmosphere. But the most interesting and unexplained fact is that no birds singing is heard in this forest.

6

**Regional Office of PA "AgroLead":**  
Kyrgyz Republic, Issyk-Kul region, Ton area,  
Village Bokonbaev, 45 Bazarov str.,

[www.agrolead.org](http://www.agrolead.org)