

HELNETAS, an International Non-Government Organization, supports the efforts of disadvantaged people and communities to determine the course of their own lives, thereby helping them to help themselves. HELNETAS promotes fair access to essential resources and protect social, economic, political, environmental and cultural rights.

For its Trade Promotion Program SIPPO facilitated by Swisscontact and HELNETAS Swiss Intercooperation, going to start by 1st April 2017, HELNETAS Swiss Intercooperation searches for its office in Hanoi a:

SIPPO Country Representative, 100% (Senior position)

The SIPPO Country Representative has broad technical expertise in trade / export promotion, especially the area of services focused on trade promotion of emerging and frontier markets/countries to destinations/markets of high demanding developed economies

Profile / Experience:

- solid knowledge and proven experience in value chain development with focus on “the last mile” (access to export markets);
- established and well-functioning national / regional network of sector specialists and with donors, public and private sector actors in the country / region, including export promotion bodies, sector/trade associations etc. ;
- work experience in stakeholder management, especially in trade and trade promotion related activities;
- good communication and motivation skills;
- experience in monitoring and evaluation of complex programs (MRM);
- experience in CRM maintenance.

Qualifications:

- university degree in economics / international commerce;
- minimum 10 to 15 years work experience in trade promotion;
- strong leadership skills;
- proven intercultural skills;
- native mother tongue and excellent language skills in English: C1 / CEFR (written and spoken).

Job applications shall be sent in electronic version including CV (Work experience and the roles / functions of the applicant have to be documented with work certificates. Names and addresses of organizations served; summary of accomplishments, tasks and services carried out; periods of service); Certificates / Diplomas, references and a cover letter in English not later than **February 3rd 2017** to helvetas.vietnam@helvetas.org. Only short listed candidates will be informed. More detailed Job Description can be seen at: <https://vietnam.helvetas.org/en/news/>